Product Support > CRM > Manage Company Information

Manage Company Information

Hope, D - 2024-09-30 - CRM

To edit the company and brand information, addresses, contact information, financial details, order defaults, and linked companies, start by clicking on CRM from the main toolbar.

If your company is listed in the five most recent, you can click on it. If not, click on All CRM and locate the company. In the CRM Companies tab, enter the company name in the search bar, then click on the company name.

Companies	Q example)	< Record Owner	
All Companies					
Customers	All	Active	Owned by Me	Shared with Me	Inactive
Suppliers	Example	Customer Co	0 Active		
Decorators	Customer				
Prospects	Primary Address 4800 E Street Rd Feasterville-Trevos United States	e, PA 19053	Client Cd John D jdoe@e 800-54	pe xample.com	

In the Details tab you can click Add or Edit to the right of each item to start updating the information.

Company Logo	Edit
Icon	Add
No icon selected	

In the Company & Brand Information section, you can update the company name, customer type, and industry. The company logo, icon, and color will display on presentations and sales documents for the customer.

To add a company logo or icon, click Add or Edit and then choose an image file from your computer or drag and drop the file. To update the image, click the trash can icon to remove the existing image and then select the new image.

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In the Addresses area, you can add or edit the address for the company by clicking Add Address. You can also designate the address as the primary or billing address.

Addresses			Add Address
Name *			Remove
Example Customer Company]
Address, Line 1*			
4800 E Street Rd]
Address, Line 2			
Apt, suite, department, building, flo	oor, etc.]
City	State	Zip Code	
Feasterville-Trevose	PA	▼ 19053]
Country			
United States		•]
✓ Make Primary			
✓ Make Billing			
			Cancel Save

In the contact information area, you can select the email type to select the email address you would like to use. For example, select the "Orders" as the email type for billing or "Artwork" as type for the design department.

Contact Information		
Email		
Туре	Email	
Order	▼ jdoe@example.com	
Other		
Home		
Work		
Order		
Artwork		Cancel Save
Rush Order		
Sample Order		

You can also add multiple phone numbers or fax numbers for the company as well as add websites and social media links.

In the financial details area, you can add credit terms, credit limit, default discount, sales tax, and sales target. Credit terms, default discount, and sales tax will automatically be applied to sales documents created for the company.

The information in the Payment method and shipment fields will also automatically apply to the sales documents. You can add or update the default shipping method and shipping account number by clicking Add or Edit in the Shipment field.

Q .		
2nd Day Air		
2nd Day Air AM		
3 Day Select		
Best Way		
Canada Post International Parcel		
Canada Post Priority Worldwide		Add
Canada Post Regular Parcel		
Canada Post Xpresspost	Shipping Account	
Best Way X 🗸	123456	
Add Shipping Account		
	Cancel	Save

If you need to create a relationship between this company and another existing company in your CRM, you can click on the "Add a Linked Company" option to create that connection.

After clicking on the link, use the Company Name box to select the company. After selecting the company, use the Relationship drop-down to indicate the type of connection. When you are finished, click on the Save button.